1899.

CATALOGUE No. 5

OF

THE PURCHASERS' UNION.

Home Office:

KNICKERBOCKER BUILDING,

PHILADELPHIA, PENNA.

The Purchasers' Union

Home Office:

Knickerbocker Building

Philadelphia, Penna.

The Purchasers' Union.

HOME OFFICE:

KNICKERBOCKER BUILDING, PHILA., PA.

ALL CUTS in this catalogue are exact reproductions of the goods they represent. This catalogue contains the best goods obtainable for the least money. All goods warranted and guaranteed as represented or money refunded.

It is not necessary for us to give you a long description of the articles offered, for the reason that in most instances the name of the manufacturer is a sufficient guarantee of the merit of the goods.

The retail prices are based on the prices at which the same goods are sold in the largest stores in Philadelphia.

In comparing the confidential price to members with the prices at which goods are sold in your stores, always remember that we guarantee the quality of merchandise we offer.

Once a member sends us an order, it means one more permanent customer for our goods.

Our Union is formed for the purpose of rendering the same services to the consumer that the Dry Goods Union and the Buyers' Union, of New York, render to their members, who own and operate retail stores; that is to say, in buying together they use larger quantities and consequently secure better prices. We obtain the same prices for you that the Unions mentioned obtain for the storekeeper.

The Co-operative, also The Army and Navy Stores, of London, England, have been running for a number of years on practically the same system as our Union, inasmuch as they sell to members only; but their subscription price is $10.00 per year. If any member contemplates furnishing a house complete, they are invited to communicate with us, and we will save them from $100.00 to $1000.00.

If you have ever possessed or seen a catalogue of a supply house, you should join our Union, get OUR catalogue, compare goods and prices, and buy through us and save money.

Buy your goods at wholesale, in quantities to suit yourself.

Philadelphia is the largest manufacturing centre in the United States, hence we have unusual facilities for buying goods direct from the manufacturer at manufacturer's lowest prices.

It is not what they earn, but what they save, that make men rich. You are respectfully invited to join our Union, and commence at once to save money on everything you buy.

Information.

HOW TO SEND MONEY.

Remit by Post Office Money Order, Express Money Order, Bank Draft, cash or stamps. If you send cash, register the letter.

YOUR MEMBERSHIP NUMBER.

Always place your membership number on all letters and orders.

YOUR NAME AND ADDRESS.

Write your name and full address plainly on all letters and orders.

HOW YOU WISH GOODS SHIPPED.

Be sure to state whether you wish goods shipped by freight, express or mail.

CHANGE OF ADDRESS.

If you change your address, notify us at once. You will then receive notice of all special bargains.

THE DISTANCE WE SEND GOODS.

Distance makes no difference. We can save you money, no matter how far you are away.

WRITE FOR PRICES AND INFORMATION.

Always enclose a two-cent stamp for reply.

GOODS IN THIS CATALOGUE

Are exactly as represented and fully described; therefore you can order them without further information, and simply state the *number* under the article desired.

GOODS AND PRICES.

Upon request, we will gladly send you prices and description of any goods in the following lines:

- Bicycle Sundries
- Books
- Cigars
- Clothing
- Carpets
- Dry Goods
- Electrical Supplies
- Firearms
- Hardware
- Men's Furnishings
- Musical Instruments
- Magazines
- Patent Medicines
- Rubber Goods
- Stoves
- School Supplies
- Sporting Goods
- Stationery
- Typewriters and Supplies
- Umbrellas
- Wall Paper

or anything that is not in this list or in this catalogue. In fact, we supply anything you want. If you do not see it mentioned in our catalogue, do not hesitate to write for particulars, and we will save you all we can.

TS 199 .P8 T35 C385 1899

BICYCLES.

The special attention of our members is called to these wheels, as it is only after very careful attention and thorough inspection of over Fifty 1899 models, manufactured by different concerns, that we have selected the wheels we offer. Therefore, being fully assured that they are the best and most up-to-date High Grade Bicycles made, we recommend them with the utmost confidence, and know that they cannot be duplicated anywhere in the United States at less than $40.00 and $50.00.

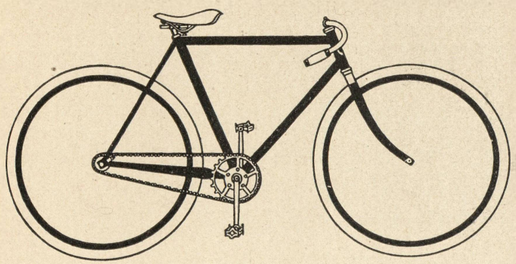
The "KNICKERBOCKER" is manufactured for us exclusively under a written guarantee of six months (most manufacturers are only giving a guarantee of sixty days this year) and this guarantee we give with every wheel we sell.

Do not be induced to pay $40.00 or $50.00 for *any* bicycle, because you cannot get a better wheel than ours, and you will be paying a profit to the dealer of the difference between our special price and their price.

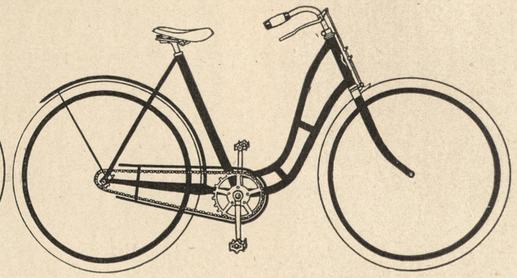
You can rely on the description given being absolutely correct.

For Style, Finish, Material and Workmanship these Wheels have no equal.

Notice.—Our special price to members includes the express charges to any point east of the Mississippi River.



No. **5.**



No. **4.**

Knickerbocker, Style B.

Specifications, Style B.

Frame. Flush joints. Diamond frame, 22 and 24 inch. Drop frame with double curve, 20 and 22 inch. Short head, 1⅜ inch diameter, 2½ inch drop. 1⅛ inch best seamless tubing. Rear forks and stays, oval tapered. Compression seat-post and expansion handle-bar clamp.

Front Fork. Whiteley steel, hollow crown, nickeled. Extra strong 1 inch fork sides.

Hubs. Star, disc-adjusting.

Wheels. 28 inch. Best nickel steel swaged spokes. Lobdell maple rims, first quality. Enameled best coach finish.

Cranks. Forged steel. Gents', 7 inch. Ladies', 6½ inch. Brown's patent triangular fastening.

Sprockets. Detachable, 22, 24, 26 and 28 teeth front. 8, 9 and 10 teeth rear.

Chain. Best Indianapolis 3/16 inch, blued and highly polished.

Pedals. Bridgeport.

Handle Bars. Metal, rigid, raised, drop, ram's horn or adjustable.

Brake. Plunger brake supplied only with metal rigid raised handle bars.

Saddle. Sager or Garford.

Finish. Quaker green, or black.

Regular Retail Price, $50.00.

Special Price to Members, Fitted with India Rubber Co.'s Guaranteed Tires,

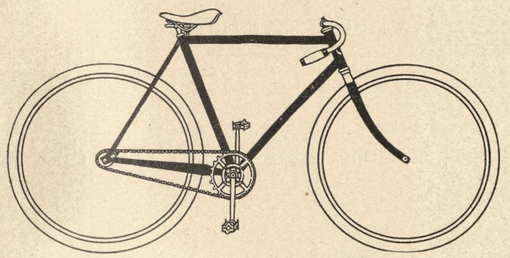
$29.50

Special Price to Members, Fitted with M. & W. Guaranteed Tires,

$31.00

When ordering, state what color, gear, etc., you require.

BICYCLES.—Continued.



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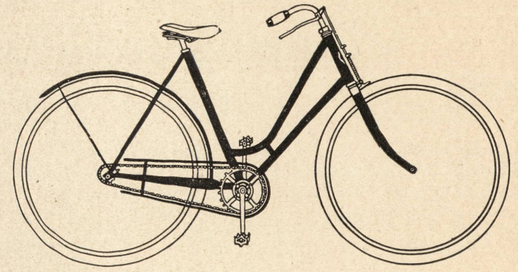


No. **7.**

Knickerbocker Style A.

SPECIFICATIONS.

Frame.—Two crown. Diamond frame, 22 and 24 inch. Drop frame, 21 inch. 1¼-inch seamless tubing, 2½ inch drop. D rear fork, round stays. Compression seat post and expansion handle-bar clamps.

Front Fork.—Whiteley steel, hollow crown, nickeled. Extra strong 1 inch fork sides.

Hubs.—Grant's, turned from solid bar. Cones and cups accurately ground and polished.

Wheels.—28 inch. Best nickeled steel swaged spokes. Lobdell maple rims, first quality, with broad stripe.

Sprockets.—Detachable. 22, 24, 26 and 28 teeth front. 8, 9 and 10 teeth rear.

Cranks.—Forged steel. Gent's, 7 inch; Ladies', 6½ inch. Left crank one piece with axle, right crank fastened with lock nut to triangular taper shaft.

Chain.—3/16-inch B blocks, polished side links.

Pedals.—Hercules, manufactured by Hollingshead & Wirtz, Lincoln, N. J.

Handle Bars.—Metal, rigid, raised, drop or ram's horn.

Brake.—Plunger brake supplied only with metal, rigid raised handle bars.

Saddle.—P. & F.

Finish.—Newport green or black.

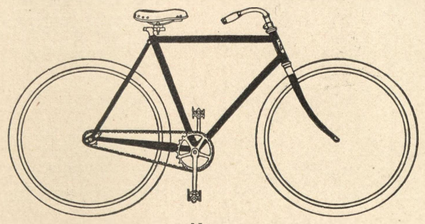
Regular Retail Price, $40.00.

Special price to members, fitted with India Rubber Co.'s Guaranteed Tires - - - **$26.50**

Special price to members, fitted with M. & W. Guaranteed Tires - - - - - **28.00**

Knickerbocker Juvenile.

SPECIFICATIONS.



No. **8.**

BOYS' AND GIRLS' WHEELS.

Sizes.—18 inch frame; 24 inch wheels; leg measure, 24-28 inch. 20 inch frame; 26 inch wheels; leg measure, 28-32 inch.

Frame.—Seamless tubing. Main frame, 1 inch; bottom braces, ¾ inch; rear braces, ⅝ inch. Flush joints all over, except bottom bracket.

Front Fork.—Arch crown, nickeled. ⅞ inch tapered fork side.

Wheels.—Tangent spokes, 32 inch wheel. Lobdell rims.

Tires.—M. & W., 24 x 1½, 26 x 1½, guaranteed.

Cranks.—Square, 4½ and 5½ inches in length.

Sprockets.—18 teeth front, 8 teeth rear.

Gear.—For 26 inch wheels, 58½; 24 inch wheels, 54.

Chain.—3/16 inch, B side links.

Pedals.—Rat trap or combination.

Handle Bars.—Metal, rigid, raised.

Brake.—Plunger.

Saddle.—P. & F. Hygienic, seal brown.

Finish.—Enameled, Newport green, striped. All parts nickeled over copper.

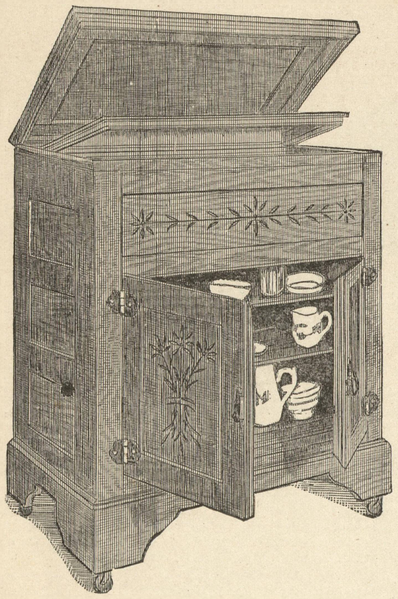
Regular Retail Price, $25.00.

Special price to members, fitted with M. & W. Guaranteed Tires, 24 in. and 26 in. - **$19.50**

We can supply cheaper wheels, but cannot recommend them and **will not** guarantee them.

Refrigerators and Ice Box.

A small selection of the best-appointed Refrigerators and Ice Chest manufactured.
All material warranted as represented.



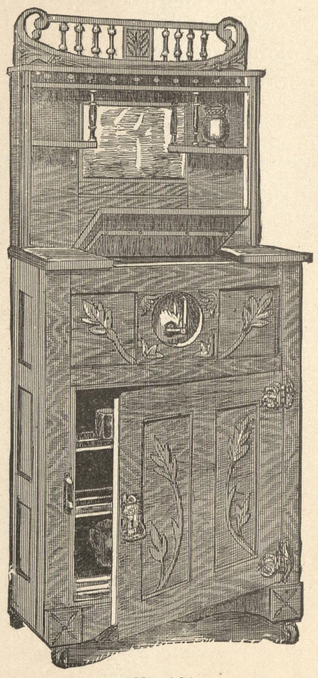
No. 283.

No. 283. Solid Oak. Double Lids. Dry Air Circulation. Melting ice carried off through drip pipe. Double Boxes. Over-lapping Doors. Insulated with a special water-proof Fibre Felting. Size: Length 36 inches. Depth 24½ inches. Height 43¼ inches.

Regular retail price, - $22.50
Special price to members, 15.00

No. 284. Solid Oak. Swinging Spigot. Dry Air Circulation. Deep Porcelain-lined Tank. French Plate, Beveled Mirror, 10x14 inches. Double Boxes. Overlapping Doors. Insulated with a special water-proof Fibre Felting. Size: Length 32½ inches. Depth 21½ inches. Height of body 42 inches. Height of top 31 inches.

Regular retail price, - $24.00
Special price to members, 16.50



No. 284.

No.285.

No. 285. Solid Oak. Lined with Heavy Zinc. Double Boxes. Double Lids. Galvanized Iron Shelves. False Bottom of Corrugated Galvanized Iron to protect Zinc from Ice Picks. Size: Length 24 inches, Depth 19 inches. Height 24½ inches.

Regular retail price, - $5.50
Special price to members, 4.00

No. 286. Same description as No. 285. Size: Length 31 inches. Depth 21 inches. Height 26½ inches.

Regular retail price, - $8.00
Special price to members, 6.25

1832 Wellington St.,
Philadelphia, Jan. 9, 1899.

The Purchasers' Union,
Philadelphia.

GENTLEMEN:

My attention was first called to The Purchasers' Union by one of its members, and feeling convinced that it would be of benefit to me, I subscribed for five years.

As you are aware, I was called on recently to make quite a large purchase of furniture and house furnishings, and, of course, took advantage of my membership in the Union. In figuring up the amount I saved by buying through you, I am both pleased and surprised.

I have nothing but praise and commendation both for the Union and its officers, not only for the saving effected, but also for the honest, courteous, and business-like manner in which your affairs are conducted. I consider your motto of "Absolute Honesty, Reliability, aud Perfect Service," is well sustained.

With best wishes, hoping your membership will reach 150,000 by 1900.

I remain, yours respectfully,

ARTHUR R. EGE.

No. 49,233.

Box 382, Woodbury, N. J.
January 11, 1899.

The Purchasers' Union,
Philadelphia.

GENTLEMEN:

I write to assure you that the goods recently purchased through The Purchasers' Union are entirely satisfactory and exactly as represented.

It affords me pleasure to be in a position to judge as to the merit of this organization, and I am now more convinced than ever that it must be of great benefit to its members, particularly those of moderate means who have hitherto been obliged to a great extent to pay the prices asked by local retail dealers.

Recognizing the fact that every new member secured will directly benefit me, you may count on my doing all I can to increase our membership in this locality.

I am anxiously waiting to receive a copy of your new catalogue. Please send one as soon as issued, and oblige,

Yours very truly,

FRED J. ALLEN.

No. 47,147.

1720 Park Ave.,
Philadelphia, Pa., Jan. 2, 1899.

The Purchasers' Union,
Philadelphia.

GENTLEMEN:

Having bought many hundred dollars' worth of excellent goods through The Purchasers' Union during 1898, and feeling personally interested in largely increasing the membership during 1899, I do not think it out of place for me to write and wish you a very prosperous new year.

At the same time I desire to express to you my thanks for the courteous attention extended to me, and also for the care and dispatch given my orders. "Honesty is the best policy" and you are certainly deserving of every success.

You are at liberty to use this letter if you wish.

Yours truly,

M. L. YOUNG.

No. 14,876.

620 Locust St.,
Philadelphia, Pa., Jan. 3, 1899.

The Purchasers' Union,
Philadelphia.

GENTLEMEN:

I most heartily testify to the promptness and care in filling orders, also the satisfactory attention given my numerous requests for information, by The Purchasers' Union.

There was a sufficient saving on two small orders placed with them when I first subscribed, to pay my membership for five years.

The fullest confidence can be placed in their carrying out their agreements to the letter.

I save time, trouble, and expense by dealing through them, and therefore recommend the Union in all ways to others.

Yours truly,

D. B. H. CHALMERS.

No. 18,563.

You are invited to communicate with either of the above.
Thousands of Testimonials on file in our office.

Press of Alfred J. Ferris, 29 N. Seventh St., Philadelphia.